

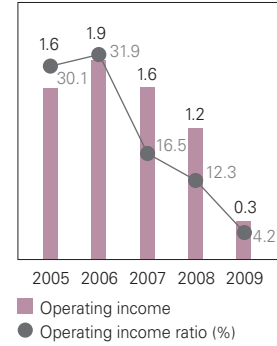
▶ World's top-level capability to detect extremely low luminance:  
Spectroradiometer CS-2000



**Net Sales**  
(Billions of Yen)



**Operating Income and Operating Income Ratio**  
(Billions of Yen)



# Sensing

## Overview

**D**uring the year, we focused on expanding sales of light color, object color, and 3D measurement systems. In Europe and the United States, at the same time, we reviewed our sales structures and bolstered profitability.

We strove to expand sales in each mainstay fields, launching the *Spectroradiometer CS-2000*, the *Spectrophotometer CM-700d/600d*, and the *KONICA MINOLTA RANGE7* 3D digitizer. Sales were lackluster in each of these areas, however, as a rapid downturn in the global economy forced automotive and electrical equipment manufacturers to constrain capital spending.

Segment sales therefore decreased 15.3%, to ¥8.4 billion. Operating income was down 71.4%, to ¥0.3 billion.

## Outlook

**W**e expect companies to keep curtailing capital investments for the foreseeable future. We will thus focus on driving sales on the strength of medical and food sector offerings that are less vulnerable to economic swings while cultivating fields with solid growth potential, notably LED lighting and solar cell evaluation.

At the same time, we will strive to expand by combining our sensing technology strengths with the Group's core technological capabilities.

▶ Non-contact 3D digitizer  
KONICA MINOLTA RANGE7



▶ Compact and portable color measuring instrument:  
Spectrophotometer  
CM-700d/600d

