Segment Information

Konica Corporation and Consolidated Subsidiaries For the fiscal years ended March 31

Segment Information by Product

	Millions of yen							
	2003	2002	2001	2000	1999	1998		
Net sales:								
Photographic materials	¥294,319	¥300,401	¥305,200	¥321,084	¥336,643	¥354,101		
Business machines	264,721	239,170	238,518	239,816	247,698	230,300		
Consolidated	¥559,041	¥539,571	¥543,719	¥560,900	¥584,342	¥584,401		
Operating income:								
Photographic materials	¥ 15,866	¥ 17,123	¥ 19,022	¥ 18,158	¥ 3,041	¥ 14,034		
Business machines	36,499	21,677	20,174	24,786	18,086	18,490		
Total	52,365	38,801	39,197	42,945	21,128	32,525		
Eliminations and corporate	(9,510)	(9,191)	(8,654)	(9,813)	(6,553)	(9,462)		
Consolidated	¥ 42,855	¥ 29,609	¥ 30,543	¥ 33,131	¥ 14,575	¥ 23,062		

Domestic Sales and Export Sales

	Millions of yen					
	2003	2002	2001	2000	1999	1998
Domestic sales (Note 1)	¥234,531	¥233,827	¥249,473	¥256,824	¥254,193	¥263,730
Export sales (Note 2):	324,510	305,744	294,246	304,076	330,149	320,671
North America	137,930	137,723	140,078	139,380	156,583	145,153
Europe	91,589	79,352	72,968	85,694	103,010	98,300
Asia and other	94,990	88,668	81,199	79,001	70,555	77,218
Ratio of export sales to net sales	58.0%	56.7%	54.1%	54.2%	56.5%	54.9%
Net sales	¥559,041	¥539,571	¥543,719	¥560,900	¥584,342	¥584,401

Notes: 1. Domestic sales are sales to customers in Japan by Konica Corporation and its consolidated subsidiaries.

^{2.} Export sales are sales to customers outside Japan by Konica Corporation and its consolidated subsidiaries.

Segment Information by Geographic Region (Note 1)

Millions of yen						
)3	2002	2001	2000	1999	1998	
,524	¥317,306	¥336,294	¥332,649	¥328,570	¥353,793	
,517	222,265	207,423	228,250	255,772	230,607	
,964	126,361	120,016	129,152	150,377	131,560	
,474	73,009	66,549	78,079	86,006	78,445	
,077	22,894	20,858	21,019	19,389	20,602	
,041	¥539,571	¥543,719	¥560,900	¥584,342	¥584,401	
,969	¥ 32,691	¥ 36,286	¥ 33,697	¥ 14,905	¥ 17,608	
,381	6,735	2,024	6,554	3,769	4,812	
,063	3,511	2,154	5,037	3,321	3,284	
,504	1,943	(871)	689	478	1,529	
,813	1,280	741	828	(30)	(1)	
,350	39,427	38,311	40,252	18,674	22,420	
,495)	(9,817)	(7,767)	(7,121)	(4,099)	641	
,855	¥ 29,609	¥ 30,543	¥ 33,131	¥ 14,575	¥ 23,062	
,141	¥343,399	¥345,592	¥342,434	¥350,202	¥374,585	
,387	160,469	152,078	153,224	198,561	209,806	
,806	98,286	93,245	97,036	132,233	145,157	
,770	43,771	43,079	42,037	53,510	50,785	
,810	18,412	15,754	14,151	12,818	13,864	
,528	503,869	497,672	495,659	548,764	584,393	
,427	23,491	20,508	54,044	40,436	44,669	
,956	¥527,360	¥518,181	¥549,703	¥589,201	¥629,062	
	,524 ,517 ,964 ,474 ,077 ,041 ,969 ,381 ,063 ,504 ,813 ,350 ,495) ,855 ,141 ,387 ,806 ,770 ,810 ,528 ,427	,524 ¥317,306 ,517 222,265 ,964 126,361 ,474 73,009 ,077 22,894 ,041 ¥539,571 ,969 ¥ 32,691 ,381 6,735 ,063 3,511 ,504 1,943 ,813 1,280 ,350 39,427 ,495) (9,817) ,855 ¥ 29,609 ,141 ¥343,399 ,387 160,469 ,886 98,286 ,770 43,771 ,810 18,412 ,528 503,869 ,427 23,491	33 2002 2001 3524 ¥317,306 ¥336,294 3517 222,265 207,423 3964 126,361 120,016 3474 73,009 66,549 3077 22,894 20,858 3041 ¥539,571 ¥543,719 3969 ¥ 32,691 ¥ 36,286 381 6,735 2,024 363 3,511 2,154 3504 1,943 (871) 350 39,427 38,311 3495) (9,817) (7,767) 3855 ¥ 29,609 ¥ 30,543 3141 ¥343,399 ¥345,592 387 160,469 152,078 3806 98,286 93,245 3770 43,771 43,079 3810 18,412 15,754 3528 503,869 497,672 3427 23,491 20,508	33 2002 2001 2000 4524 ¥317,306 ¥336,294 ¥332,649 517 222,265 207,423 228,250 364 126,361 120,016 129,152 3474 73,009 66,549 78,079 3077 22,894 20,858 21,019 3041 ¥539,571 ¥543,719 ¥560,900 381 6,735 2,024 6,554 363 3,511 2,154 5,037 3504 1,943 (871) 689 3350 39,427 38,311 40,252 3495) (9,817) (7,767) (7,121) 3855 ¥ 29,609 ¥ 30,543 ¥ 33,131 3411 ¥343,399 ¥345,592 ¥342,434 387 160,469 152,078 153,224 386 98,286 93,245 97,036 3770 43,771 43,079 42,037 3810 18,412 15,754 14,151 <td>33 2002 2001 2000 1999 ,524 ¥317,306 ¥336,294 ¥332,649 ¥328,570 ,517 222,265 207,423 228,250 255,772 ,964 126,361 120,016 129,152 150,377 ,474 73,009 66,549 78,079 86,006 ,077 22,894 20,858 21,019 19,389 ,041 ¥539,571 ¥543,719 ¥560,900 ¥584,342 ,969 ¥ 32,691 ¥ 36,286 ¥ 33,697 ¥ 14,905 ,381 6,735 2,024 6,554 3,769 ,363 3,511 2,154 5,037 3,321 ,504 1,943 (871) 689 478 ,813 1,280 741 828 (30) ,350 39,427 38,311 40,252 18,674 ,495) (9,817) (7,767) (7,121) (4,099) ,855 ¥ 29,609 ¥ 30,543 ¥ 33,131 ¥ 1</td>	33 2002 2001 2000 1999 ,524 ¥317,306 ¥336,294 ¥332,649 ¥328,570 ,517 222,265 207,423 228,250 255,772 ,964 126,361 120,016 129,152 150,377 ,474 73,009 66,549 78,079 86,006 ,077 22,894 20,858 21,019 19,389 ,041 ¥539,571 ¥543,719 ¥560,900 ¥584,342 ,969 ¥ 32,691 ¥ 36,286 ¥ 33,697 ¥ 14,905 ,381 6,735 2,024 6,554 3,769 ,363 3,511 2,154 5,037 3,321 ,504 1,943 (871) 689 478 ,813 1,280 741 828 (30) ,350 39,427 38,311 40,252 18,674 ,495) (9,817) (7,767) (7,121) (4,099) ,855 ¥ 29,609 ¥ 30,543 ¥ 33,131 ¥ 1	

Note: 1. Segment information by geographic region is given for Konica Corporation and its consolidated subsidiaries located in the respective geographic regions.